

European Bank for Reconstruction and Development in Egypt

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European Bank
for Reconstruction and Development

- Return of political stability and improved security
- Political road map
- Positive impact of appointment President El-Sisi
- Economic reforms of historical proportions
- Stimulus programs - 2nd Suez Canal project
- Improved standing Egypt internationally
- Improved outlook (incl. credit agencies)

Egypt: Search for opportunities



European Bank
for Reconstruction and Development



Egypt : Opportunities all across



Transport



Municipal & Environmental
Infrastructure



Property & Tourism



Financial Institutions



Natural Resources



Telecommunications,
Informatics & Media



Manufacturing &
Services



Power & Energy



Industry, Commerce
& Agribusiness

EBRD Egypt → Private Sector Focus



EBRD: Operational Priorities in Egypt

- Financing and improving conditions for investments in the private sector
- Enhancing the agribusiness value chain
- Contributing to the development of the financial sector
- Increasing the role of cleaner fuels and renewable energy and improving energy efficiency
- Support private sector participation in the fuel productions, processing and distribution
- Upgrading and expanding municipal infrastructure
- Developing the local currency and capital markets

Transition Impact

Juhayna

Setting EHS Standards (ESAP) – To improve health and safety and waste management practices of supply chain farmers

Improved Petroleum Recovery (IPR)

Demonstration effect - Supporting the introduction of new technology

Setting EHS Standards - Introducing environmental and social standards

EGIC Pipes

Setting EHS standards - that go beyond legal requirements in Egypt as well as common practice (ex: complying with UK standards on dust control)

Corporate Governance Action Plan (CGAP) exceeding local standard for unlisted companies - transform a family-owned company to a corporate company led by an experienced top management, including non-executive professionals.

Egypt: Soon the ‘Solar Capital of the World !’



JORDAN - MA'AN SOLAR POWER PROJECT

- Solar PV 20 MW
- Sponsor: SunEdison
- Secured limited-recourse project finance loan to a Project SPV incorporated in Jordan
- Signed in September 2014, Financial Close expected by January 2015
- Start of operations (COD): Q4 2015

FINANCING PLAN

- Project Cost: USD 66m
- EBRD financing: USD 25m
- Co-financing: USD 25m parallel loan from OPIC
- Tenor: 18 years

EBRD Egypt → Infra Engagement



ENR Restructuring Project

- EBRD EUR 75 million loan to Arab Republic of Egypt for replacement of ageing rolling stock
- Purchase of new passenger trains:
 - 6 new units with an estimated capital cost of EUR 126 million (co-financed by ENR)
 - 1 unit = 10 carriages plus locomotive traction
 - for use on the key Cairo - Alexandria route
- New rolling stock to be procured under a “Supply and Maintain” contract to help address maintenance issues
- TC Support
 - Corporate Governance Plan
 - ESAP implementation support
 - Energy Efficiency Audit (complete)



EBRD Egypt: Policy Dialogue - Summary

- **General:** Promote an increased role of the private sector in the economic transition
- **Natural Resources:** Scoping project to identify opportunities to reduce associated petroleum gas flaring in Egypt
- **M&S:** Technical assistance to put the Egyptian cement industry on a low carbon path future (technical, legal and regulatory)
- **SME Support:** To support the Social Fund for Development in enhancing the legal and regulatory framework for SMEs
- **Capital Markets:** To build a modern Clearing, Settlement and Depository system with Central Bank of Egypt
- **Seminars:** FAO on food security, trade finance workshops, an AML/CTF with compliance officers of local banks

- **Bank finance total portfolio:** EUR 635 million through 18 projects (incl. regional), out of which:
 - **Private sector:** EUR 369 million for 16 projects
 - **Public sector portfolio:** EUR 266 million for 2 projects:
- **Small Business Support:** To date 185 projects, out of which:
 - **Business Advisory Services:** 155 projects by Egyptian consultants to SMEs
 - **Enterprise Growth Program:** 30 projects by international consultants to mid-caps

Bonus: An enthusiastic Resident Office in Cairo!



EBRD in Egypt – Open for business !

